



**North American Environmental Technology Mission  
to Hong Kong, Guangzhou, Nanjing and Wuxi  
(28 October – 3 November 2011)**

**Briefing on the Hong Kong platform for mainland's outbound investment  
and Networking Cocktail**

Organiser : Hong Kong Trade Development Council (HKTDC)  
Date : 28 October 2011  
Time : 4pm – 6pm  
Venue : Meeting Room 205, Asia-World Expo  
Language : English  
Admission Fee : Free of Charge

**Who should attend**

- Hong Kong services providers and intermediaries
- North American and mainland environmental technology companies interested in cross border investments

**Background Information**

Further to the success of the inaugural joint technology investment mission in May 2011, HKTDC will put together a return mission for North American companies with the objectives of creating opportunities for continual cooperation and exploring potential investment and business partnerships with Hong Kong and Chinese mainland companies. More than 10 environmental technology companies from North America will visit Hong Kong and the mainland to familiarise with the industry in this region and establish contacts with potential investors on the mainland.

With world class intermediaries and services providers, Hong Kong's pivotal role is to facilitate the communication and mutual understanding between Chinese mainland and North American companies. Overseas companies could be benefited from services Hong Kong companies offer in facilitating cross-border acquisitions and investments activities, including financing, due diligence, business valuation, feasibility studies, risk assessments and other services.

<b>Time</b>	<b>Programme</b>
4pm – 4:05pm	<b>Welcome Remarks by Mr Raymond Yip, Assistant Executive Director, HKTDC</b>
4:05pm – 4:20pm	<b>Hong Kong's tax advantage for mainland enterprises' outbound investment</b>
4:20pm – 4:35pm	<b>Due diligence and intellectual property issues related to investment transactions</b>
4:35pm – 4:50pm	<b>Alternative financing channels</b>
4:50pm – 5:05pm	<b>Establishing a foothold in Hong Kong</b>
5:05pm – 5:20pm	<b>Q&amp;A</b>
5:20pm – 6pm	<b>Networking cocktail</b>

**Remarks**

The Organiser reserves the rights to make any changes to the seminar programme without prior notice. Registrants will be admitted with priority and are advised to arrive 10 minutes before the starting time of each section. The Organiser reserves the rights to admit walk-in attendees depending on onsite situation.

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